clausematch

Press Kit 2023/24

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Company overview

Clausematch is a global regulatory technology (RegTech) SaaS provider that helps organizations to operate safely and bring compliant products to the market. Our platform sits at the core of compliance management and empowers companies to collaborate, create, manage and review different types of compliance documents, in real time, with a complete audit trail and live insights, leading to more robust governance.

With Clausematch, companies can break down organizational silos by establishing a single source of truth for their compliance content and seamlessly communicating updates to their workforce. Our use of advanced metadata, AI-powered mapping and tagging, intelligent suggestions and workflows, allows companies to better manage documents, down to a granular, paragraph level. They can swiftly adapt to changes in the market, strategy and regulations, to stay on top of compliance and build trust with the board and regulators.

Financial institutions of different sizes and profiles, along with other regulated businesses, rely on Clausematch to meet regulations, grow sustainably, and achieve the highest levels of governance to avoid fines and reputational damage, while cutting compliance costs by up to 30%.

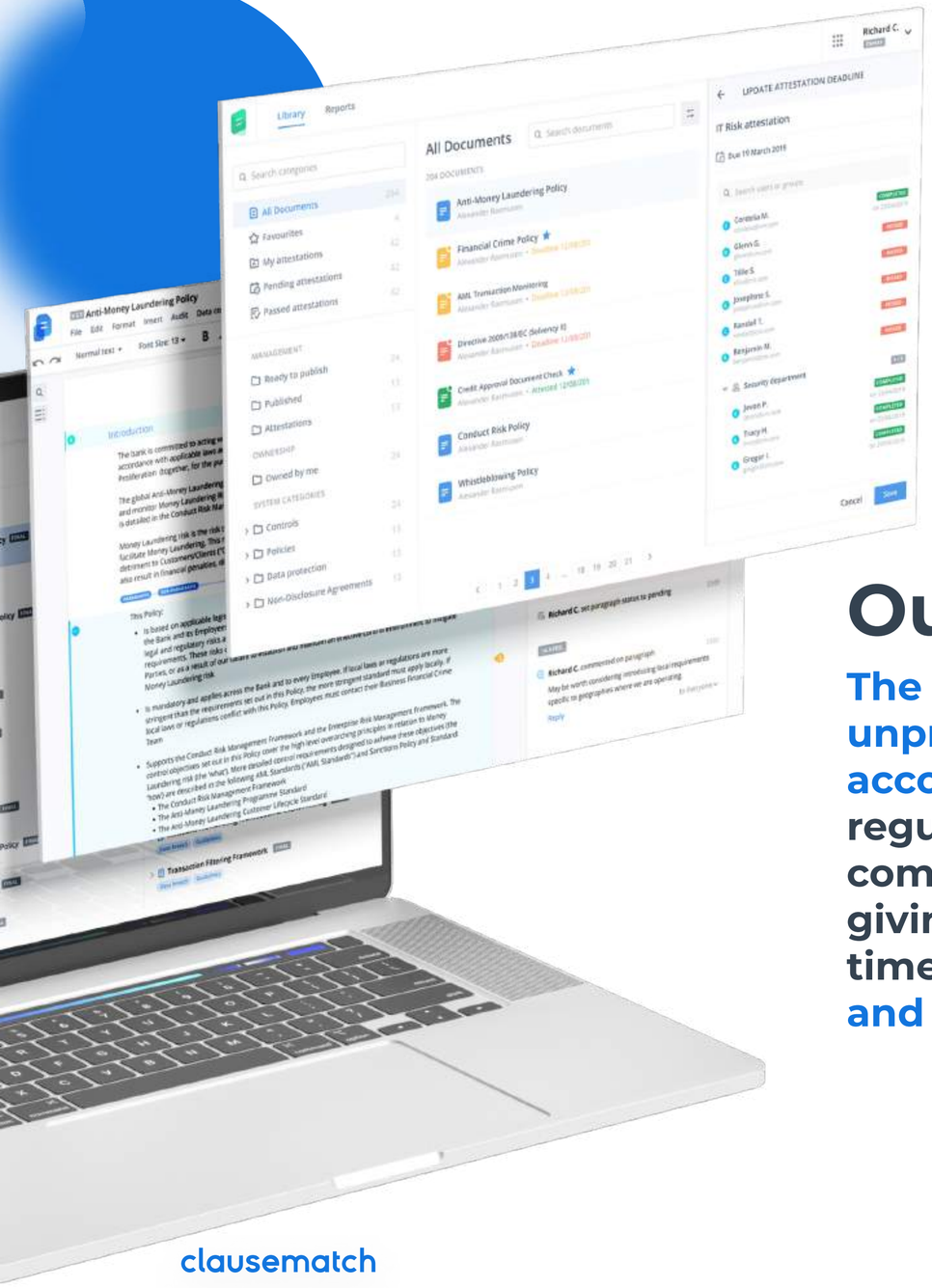
Clausematch is a global company with more than 70 employees working across

portugal 2023

Quick Facts

Year founded

2012



Our mission

The company's mission is to bring unprecedented transparency, accountability and efficiency to the regulatory implementation and compliance processes, therefore, giving employees more valuable time to spend on things that matter and they enjoy most of all.

Quick Facts

22M+
funding

Meet

Evgeny Likhoded

Founder

Evgeny Likhoded is the Founder and CEO of Clausematch. Having worked in the legal and compliance profession in financial services and energy, Evgeny (Jay) sought to improve the current ways of how companies can understand and meet their compliance obligations and ensure that compliance is embedded into their business.

Jay is a member of the Forbes Technology Council and a frequent speaker at industry events and on regulatory compliance panels.

Quick Facts

Offices: 4

United States

Europe
Lisbon | London

Singapore

Company journey

Here’s a quick snapshot of some of the milestones from Clausematch’s journey to date:

Clausematch was founded (2012)

Evgeny Likhoded founded Clausematch in London, after a decade of working as a lawyer with derivatives trading agreements for global banks and energy companies.

Product development (2012-2014)

Clausematch developed its MVP product and secured angel funding. In 2014, the company successfully graduated from the inaugural Barclays Accelerator run by TechStars. This helped us establish a product-market fit, targeting the compliance market.

Go live with our first client, Barclays (2016)

The contract with Barclays was signed after we participated in the Barclays accelerator, and our partnership is still growing strong with them. That first engagement enabled us to create the case study with Barclays that shows how compliance can be done in a more efficient and modern way, with a real-time collaboration tool.

Company journey

Breaking into the Insurance market (2019)

Clausematch successfully graduated from Lloyds Lab, validating the fit of the policy management solution for the insurance industry. The program was a door opener to Clausematch supporting insurance organizations, including Barbican Insurance, Managing Agency Partners (MAP) and many others.

US Launch (2020)

In April 2020, Clausematch was one of ten companies selected to participate in the FinTech Innovation Lab NYC 2020, run by the Partnership Fund for New York City along with Accenture. The 12-week lab ran 100% virtually and helped highlight the needs of the market for innovative and collaborative tools that supported the new online-first reality. Clausematch launched operations in the US, following successful graduation from the Lab and signing contracts with 4 tier 1 North American financial institutions.

Introducing new products (2021)

Clausematch launched a new essential product module, Policy Portal, to help companies quickly disseminate the latest risk and compliance updates across their organization, train staff more effectively, and easily track adherence. After the Policy Portal soft launch, Clausematch witnessed an immediate surge in adoption. User numbers shot up from 2,000 to just under 170,000 in a couple of weeks, when Barclays adopted the solution for their global workforce.

Further growth in 2022 and beyond (2022)

Clausematch closed the strategic funding round led by Lytical Ventures, Sony Innovation Fund and Flashpoint VC to increase commercial activities in the US and invest in its product, technology and data science teams. The team surpassed 70 people based out of the UK, the US, and Singapore.

Expansion into Portugal (2023)

Clausematch launched its new technology hub in Lisbon, Portugal as it continued to expand its product and engineering teams. The team also released its knowledge graph in open source, a revolutionary data science project that digitizes regulation into a uniform, machine-readable format.

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Experts & Media Contacts

Experts & Media Contacts

Evgeny Likhoded
Chief Executive Officer
and Founder
Linkedin

Danny Gal
Chief Operating Officer and
Chief Revenue Officer
Linkedin

Chad Schaefer
Head of Professional Services
Linkedin

Eugenie Casier
GRC Director
Linkedin

Yan Shtefanets
VP of Product
Linkedin

Emma Kempton
Global Head of Customer
Success
Linkedin

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Quick Facts

Award Winner for best Regtech, best Policy Management Solution

Experts & Media Contacts

Mark Reed

Chief Information Officer

Linkedin

Freddie Frith

Head of Sales

Linkedin

Justin Jawor

Account Executive (NA)

Linkedin

Lindsey Brown

Customer Success Manager (NA)

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Media contacts

Anna Antimiichuk

Global Head of Communications

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Sarah Beckman

Public Relations Executive

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Quick Facts

37% women in tech onboard

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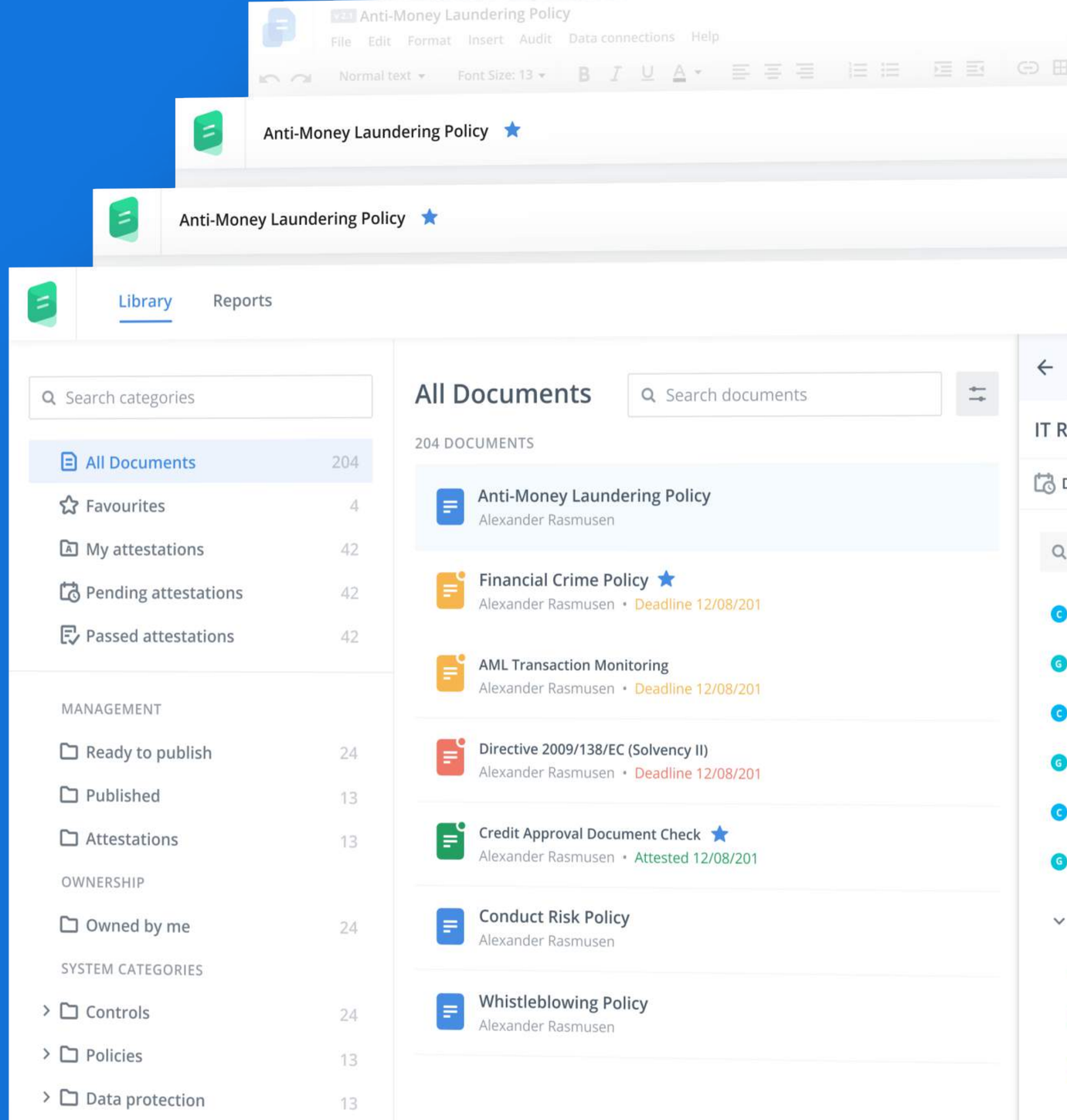
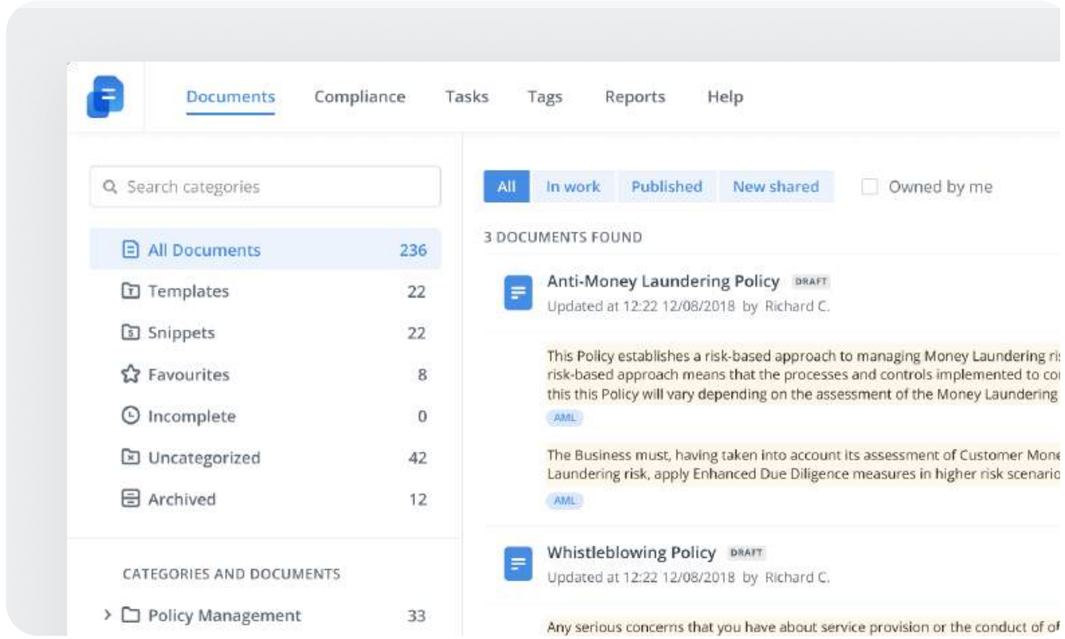
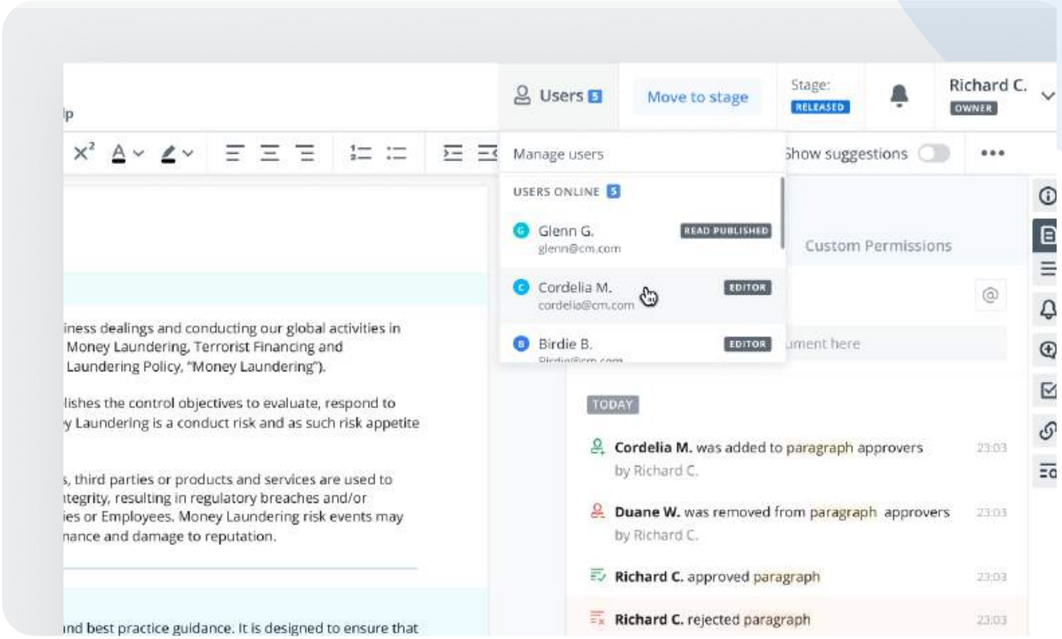
Platform Images



Platform Images

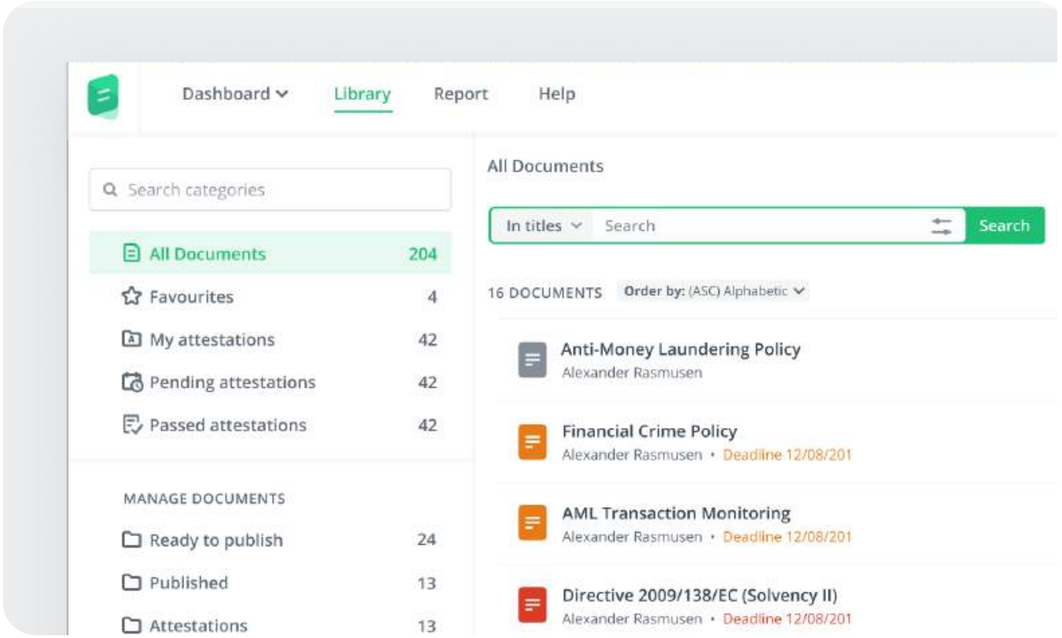


Centralised document repository

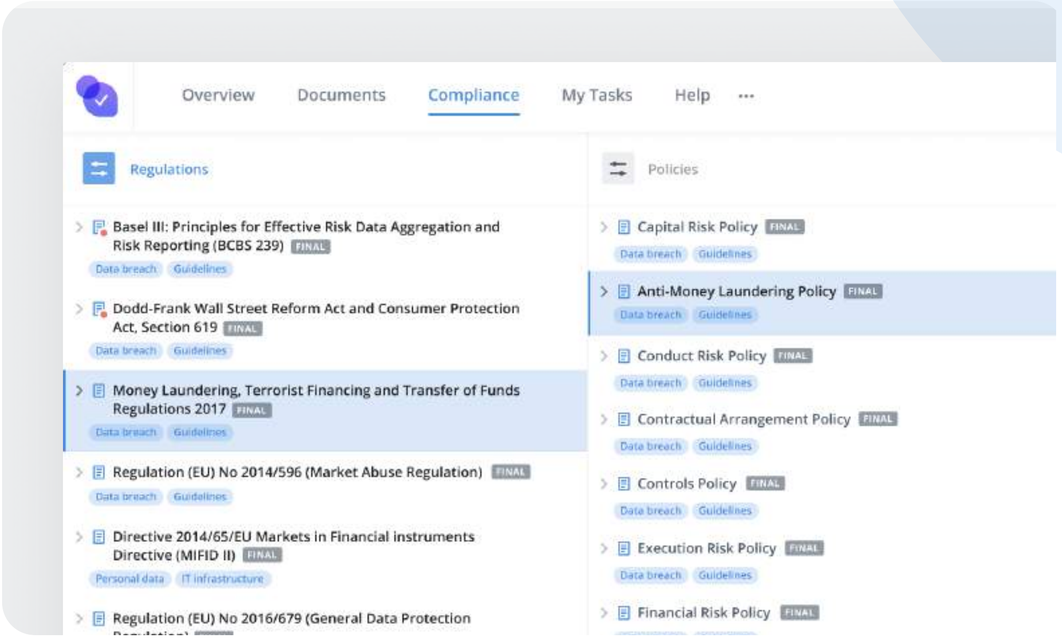


Collaboration

Platform Images

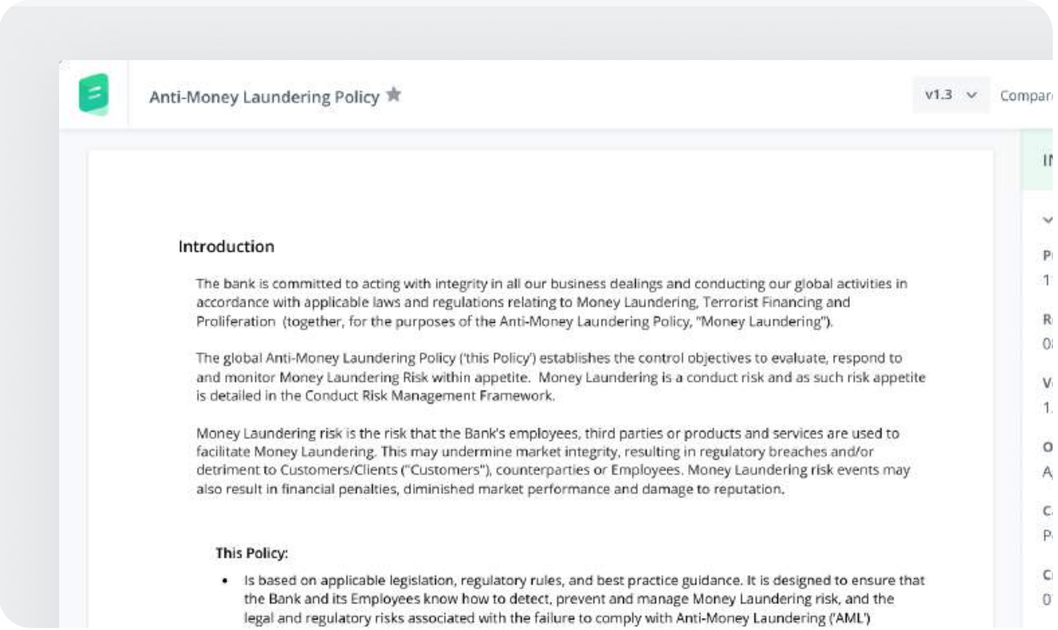


Library of all documents

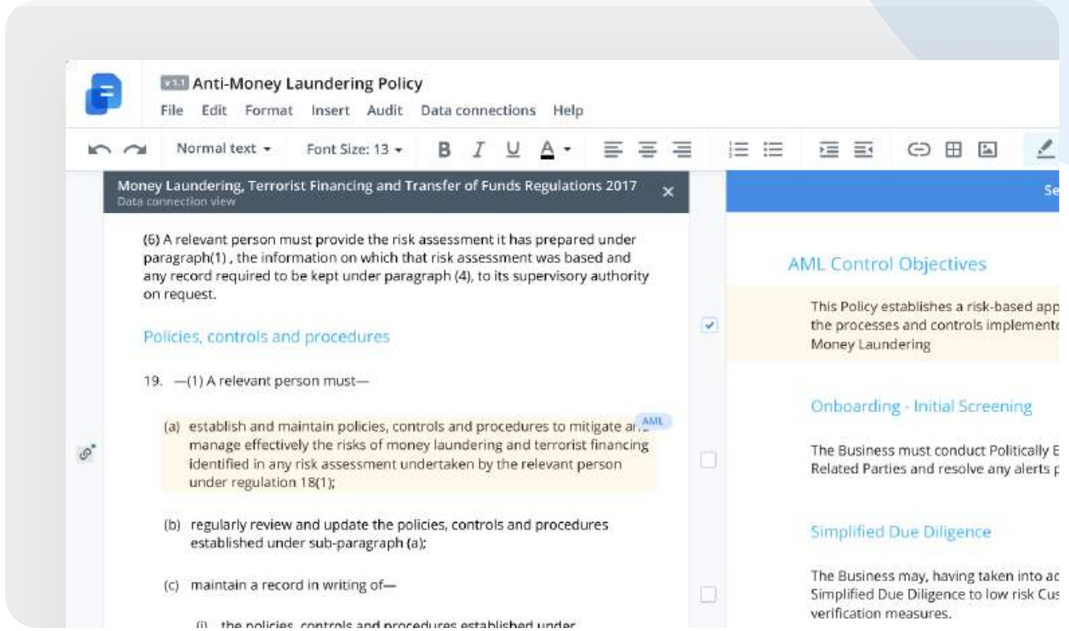


Compliance dashboard

Platform Images



Policy publication and attestation



Mapping content

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To request information or schedule an interview:

press@clausematch.com

Clausematch Linkedin

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